



## Congratulations to these Managers who qualified to spend time in glorious Hong Kong:

<i>Heather Abbott</i>	Senior Unit Manager	Wrens and Roses, WA	<i>Sharon Matzer</i>	Unit Manager	Live the Dream, QLD
<i>Cathy Campbell</i>	Executive Area Manager	First Class, QLD	<i>Louise Maud</i>	Executive Area Manager	The Dream Mob, VIC
<i>Michelle Cork</i>	District Manager	Champagne Corks, NSW	<i>Cherrie McKay</i>	Regional Manager	Fresh Success, VIC
<i>Sharon Delaney</i>	District Manager	Glamour & Glitz, QLD	<i>Gill Millane</i>	District Manager	Party Girls, VIC
<i>Julie Dowe</i>	Senior District Manager	Top That, QLD	<i>Racheal Mitchelson</i>	Senior District Manager	Waratahs, TAS
<i>Carolyn Edwards</i>	Senior Unit Manager	Blue Lake Belles, SA	<i>Toni O'Dea</i>	District Manager	Ocean Sunsets, WA
<i>Jodi Hamlyn-Harris</i>	Senior District Manager	Linenology, QLD	<i>Lesley Ratz</i>	Area Manager	The Rug Ratz, QLD
<i>Lyn Heazlett</i>	District Manager	Island Girls, TAS	<i>Joanna Sivec</i>	Area Manager	Stars of the West, WA
<i>Cheryl Hossen</i>	Area Manager	Harbour Lights, NSW	<i>Paul Smart</i>	District Manager	Get Smart, VIC
<i>Lynne Jansson</i>	District Manager	Leading Ladies, NSW/QLD	<i>Jenny Tinsley</i>	Senior District Manager	Glamour Knights, NSW
<i>Sue Jenner</i>	Senior District Manager	Sweet Dreams, QLD	<i>Lyn Webb</i>	Senior Unit Manager	Memphis Belles, VIC
<i>Julia Knezevic</i>	Senior Unit Manager	The Jitterbugs, VIC	<i>Annalise Young</i>	District Manager	Cha Ching, QLD
<i>Jeanette Martin</i>	Area Manager	Bluegums, TAS	<i>Cindy May (absent)</i>	Senior Unit Manager	The Lady Bugs, VIC



### Hi Lorraine Lea family!

I just got back from Hong Kong with some other Managers and have had so much fun it'll take me a week just to tell you the excellent parts! So, I will try to keep it brief here.

The WA contingent arrived at the beautiful Kowloon Shangri-La Hotel a couple of hours after the rest of the group (my voice didn't make it). We were met by *Adrian* and *Debbie*; the others were already getting a jump on the shopping! We sat down over a cuppa, learnt what we needed to about the hotel, the area, the transport. We met up with our roomies after which *Heather Abbott*, *Lyn Webb* and I went for a wander about Kowloon and its city parks (gorgeous!) before hopping on the bus to take a tour of Hong Kong Island with our tour guide, *Raymond* (who is a fantastic guy, with a lot of humour and amazing knowledge).

Our first tourist attraction was to travel by tram to Victoria Peak. *Michelle Cork* had an excellent grip on the tram as we headed up the extremely steep slope. After that we took a sampan cruise around the fishing boats and huge yachts in Aberdeen. And finally, we visited Stanley Market, where I made my first purchase.

Day two saw us leisurely shopping and wandering about (and my voice made a brief appearance) before hopping aboard our very own yacht for a two-hour cruise of Victoria Harbour as the sun set and the lights of Hong Kong's skyline lit up – MAGICAL. Dinner this night was lovely, although a bit TOO spicy for most tastes. After dinner *Julia Knezevic*, *Paul Smart*, *Joanna Sivec* and I checked out the entertainment district of Lan Kwai Fong. I've never experienced anything like it! Shots that were \$2.50 AUD; drinking and dancing in the streets; and meeting people from so many different parts of the globe! Couple that with the funniest taxi ride home; we finally fell into bed at 3am!

Day three was an early start. No matter what religion you belong to, I think the Giant Buddha, the beautiful temples and the serenity of Ngong Ping demand contemplation and wonder. Getting there and back by cable-car was an awe-inspiring experience, too.

Our evening was free, so *Joanna*, *Heather*, *Paul* and I enjoyed a western-style dinner (hamburgers and chips) and then set out to experience beautiful Hong Kong. We walked the promenade and saw the city lights dance to music. Then *Paul* mentioned he wanted to check out the tallest building in Hong Kong. After a giggle-filled two hours of searching (including a couple of incorrect taxi rides, wrong turns, three escalators and two very long elevator rides), we found Ozone, the world's highest bar. WOW!!! We decided to have a bottle of champers together, then called it a night...because...

...The next day was Hong Kong Disneyland! I had been so looking forward to this – doesn't every kid?! It was a great, tiring day! I can't wait to see some of the photos taken of *Joanna* before, during and after the ride on the Tea Cups! Dinner this night was at Peking Garden. It was gorgeous. We had two demonstrations of noodle-making. One from the chef, the other from *Helen Bitaks* at our table!

The next day was our last chance to shop. Some had excelled themselves in this area! *Heather* and I found the Museum of History, as recommended by *Raymond*. It was quite touching and amazing. The Hong Kong people love their traditions and are so proud of both their English and Chinese past.

So, it really was an amazing trip!! Lorraine Lea Linen certainly knows how to holiday!

Cheers, *Toni (O'Dea, District Manager, Ocean Sunsets, WA)*



### **Jeanette Martin, Area Manager, Bluegums, TAS**

I was so excited knowing I was on my way to Hong Kong with my gorgeous Managers, *Racheal Mitchelson* and *Lyn Heazlett*. We met the Victorian Managers and *Helen Bitkas* at Melbourne Airport. We met the Managers from other states in Hong Kong where we were welcomed by *Debbie Robertson*, *Adrian* and *Nikki Ryan*.

The accommodation is 5-star at the Kowloon Shangri-La Hotel where we were treated like movie stars. We were wined and dined at famous restaurants, transported to and from venues by chartered buses and with our own tour guide, *Raymond*, who made us so welcome. He could not believe how much we loved to shop!

We took a tram ride to Victoria Peak for a 360 degree view of the city; a sampan cruise around the docks; the Stanley Market; a sunset harbour cruise before dinner at the Yun Fu Restaurant; and a stunning 5.7km cable-car ride to Lantau Island to see the Tian Tan Giant Buddha, the world's largest outdoor bronze Buddha, at 72 feet high.

The day before we left to come home we visited Disneyland. It was just so magical, special and emotional for me as this had been a childhood dream. I had always watched the Mickey Mouse Club on television many years ago and was a member of the Mickey Mouse Club, and here I was, standing in the middle of Disneyland with all my amazing Lorraine Lea family/friends.



### **Sharon Matzer, Unit Manager, Live the Dream, QLD**

I went out as a Manager in February this year and thought it was impossible to qualify to go to Hong Kong. I was wrong. It was only after *Debbie Robertson* rang me before the Hong Kong qualification ended that I realised how close I was.

There are three components to qualifying for the Managers' overseas trip: personal sales (I had achieved that by the time I got *Debbie's* call), eight recruits (I had done that, too) and team sales. Because I had been promoted to management in February, I didn't realise it was possible to have achieved the required team sales in such a short amount of time. But as *Debbie* explained, there is such a thing as sales history. This means whatever your team sells from the start of the promotion (before you become a Manager) is added up as team sales. My team's sales were enough for me to qualify.

I am so lucky to have an amazing team of girls, and support from *Jodi Hamlyn-Harris*, *Lesley Ratz* and *Cathy Campbell*, who kept an eye on my progress toward qualification once we realised how close I was, so I wouldn't miss out. I am not the top seller, nor the top recruiter; I can be a bit shy. I am just an average person who loves what I do. So I hope you can see that any of you can qualify to go on these trips. If I can do this, why not YOU?!

I just couldn't believe I was going to Hong Kong, fully paid for by LLL, just because I did my job! Who gets to do that? As the departure date got closer, the nerves started to creep in; what to pack, and would I fit in with the other Managers? I have three children who dance every day. Organising my family, getting my children to school; will my husband and kids cope while I am away. Guess what? They survived, and best of all they really missed me, and I think appreciate everything I do even more.

We all had a fun time together as we always do; we are always laughing and spending so many special times together when we are away.

I have now travelled overseas with *Lorraine Lea Linen* to Phuket, Hawaii, Vietnam and Hong Kong. Hong Kong would be my favourite destination because of the culture, the kind nature of their people, the clean city and feeling safe, the shopping and of course, Disneyland.

The Managers Overseas Travel Program is your trip of a lifetime, where you are treated like a movie star, where you experience a 5-star lifestyle, exploring beautiful cities, experiencing wondrous views, all provided by *Lorraine Lea Linen*.

Thank you, *Lorraine Lea Linen*, for providing me with so many opportunities that were so out of reach in my previous career.

These opportunities are there for everyone to experience. By working consistently with your business and providing the best possible customer service to your Hosts and customers, you will achieve everything you want and more with your *Lorraine Lea Linen* career.

I am so excited about our upcoming promotions, as well as the trips to Fiji and Las Vegas next year! I am counting on you being in Vegas with me in 2012!

A huge thank you to the Tassie management team and Consultants; you are amazing business owners who achieve outstanding results and success, and have also given me the opportunity to experience so many exciting destinations.

Enjoy your business, celebrate your success and we are all here to help you achieve your goals and dreams!

There are so many amazing Managers that at first I felt a bit inadequate; I had put them on a pedestal in my own head. I soon discovered I shouldn't have been concerned at all about fitting in! It didn't matter how new or old to management you were. Everyone was so welcoming and so excited for everyone who had made it.

One of the things I also really love on management events is finding out who you are sharing a room with. I was very lucky to have a lovely roomy (*Racheal Mitchelson*) who I am sure to keep in contact with. I really enjoyed sharing a room with her! It's great sharing with someone different because you get to know someone that you haven't had a lot to do with in the past. It gets you out of your comfort zone.

One morning we had a massage at one of the little massage places and *Jodi* got talking to a lady who was also on holidays. It hit home that we, as a group, were off on all these different day tours with a tour guide, while this lady had to organise and pay for everything herself. It made me realise just how well looked after we are. I was totally amazed at how spoilt we were.

It just shows what an amazing company this is to be a part of and how appreciated we are. I already knew this but now it makes me think back to why I joined in the first place. I am probably one of the least likely people to do party plan. I am generally pretty quiet and don't like talking in front of people. If there are others who can experience what I have just experienced – not just the trip but the whole LLL journey so far – then they need to hear about this amazing company and that anything is possible for anyone!

Thanks, *Lorraine Lea Linen*.

